

## **HCS-Sales-IT (1 working day)** Exam Code HC-019-134-ENU

- **Huawei Enterprise Partner Guide: Company Vision, Strategy, Organisation (0.25 working day)**
- **Huawei IT Products Sales Training (0.75 working day)**
  - Huawei IT Server Products Sales Training
    - Server Products Sales Strategy Overview
    - Rack Server: RH Series
    - Blade Server: E6000
    - Blade Server: E9000
    - High Density Server: X6000
    - Global Reference
  - Huawei IT Storage Products Sales Training
    - Storage Products Sales Strategy Overview
    - Disk storage system
    - OceanStor T Series, Dorado, NAS
    - Big data & cloud storage
    - Data Protection
  - Huawei IT FusionCloud Products Sales Training
    - FusionCloud Products Sales Strategy Overview
    - FusionSphere
    - FusionCube
    - FusionAccess
  - Huawei IT DataCenter Products Sales Training
    - DataCenter Products Sales Strategy Overview
    - MicroDC
    - IDS1000/2000
    - UPS